

## **ELECTRIC COOPERATIVES**

## **ANNUAL REPORT**

OF THE



North Arkansas Electric Cooperative, Inc.

(Here show in full the exact corporate, firm or individual name of the respondent)

LOCATED AT 225 South Main St, PO Box 1000, Salem AR 72576

(Here give the location, including street and number of the respondent's main business office within the State)

COMPANY #

#13

(Here give the APSC-assigned company number)

TO THE

### ARKANSAS PUBLIC SERVICE COMMISSION



## **COVERING ALL OPERATIONS**

FOR THE YEAR ENDING DECEMBER 31, 2018

#### LETTER OF TRANSMITTAL

To:

Arkansas Public Service Commission

Post Office Box 400 Little Rock, Arkansas 72203-0400 Submitted herewith is the annual report covering the operation of North Arkansas Electric Cooperative, Inc. (Cooperative) of 225 South Main St. Salem, AR 72576 for the year ending December 31, 2018. This report is submitted in accordance with Section 51 of Act 324 of the 1935 Acts of Arkansas. The following report has been carefully examined by me, and I have executed the verification given below. Mel Coleman, CEO (Title) VERIFICATION STATE OF Arkansas **COUNTY OF Fulton** I, the undersigned, Mel Coleman, CEO of the (Name and Title) North Arkansas Electric Cooperative, Inc., on my oath do say that the following report has (Cooperative) been prepared under my direction from the original books, papers, and records of said utility: that I have carefully examined the same, and declare the same a complete and correct statement of the business and affairs of said utility in respect to each and every matter and thing set forth, to the best of my knowledge, information, and belief; and I further say that no deductions were made before stating the gross revenues, and that accounts and figures contained in the foregoing statements embrace all of the financial transactions for the period in this report. (Signature) Subscribed and sworn to before me this day of March My Commission Expires KYLA J. HAWKINS **FULTON COUNTY** NOTARY PUBLIC - ARKANSAS My Commission Expires May 11, 2019 Commission No. 12370948

#### GENERAL INSTRUCTIONS, DEFINITIONS, ETC.

- Two (2) copies of this report, properly filled out and verified shall be filed with the Utility Division of the
  Arkansas Public Service Commission, Little Rock, Arkansas, on or before the 31st day of March following the
  close of the calendar year for which the report is made.
- This form of annual report is prepared in conformity with the Uniform System of Accounts for Public Utilities
  prescribed by the Public Service Commission and all accounting words and phrases are to be interpreted in
  accordance with the said classification.
- The word "respondent" in the following inquiries means the person, firm, association or company in whose behalf the report is made.
- 4. Instructions should be carefully observed, and each question should be answered fully and accurately. Where the word "none" truly and completely states the fact, it should be given to any particular inquiry.
- If any schedule does not apply to the respondent, such fact should be shown on the schedule by the words "not applicable."
- Except in cases where they are especially authorized, cancellations, arbitrary check marks, and the like must not be used either as partial or entire answers to inquiries.
- 7. Reports should be made out by means which result in a permanent record. The copy in all cases shall be made out in permanent black ink or with permanent black typewriter ribbon. Entries of a contrary or opposite character (such as decreases reported in a column providing for both increases and decreases) should be shown in red ink or enclosed in parentheses.
- 8. This report will be scanned in. Please bind with clips only.
- 9. Answers to inquiries contained in the following forms must be complete. No answer will be accepted as satisfactory which attempts by reference to any paper, document, or return of previous years or other reports, other than the present report, to make the paper or document or portion thereof thus referred to a part of the answer without setting it out. Each report must be complete within itself.
- In cases where the schedules provided in this report do not contain sufficient space or the information called for, or if it is otherwise necessary or desirable, additional statements or schedules may be inserted for the purpose of further explanation of accounts or schedules. They should be legibly made on paper of durable quality and should conform with this form in size of page and width of margin. This also applies to all special or unusual entries not provided for in this form. Where information called for herein is not given, state fully the reason for its omission.
- Each respondent is required to send in connection with its report to this Commission's Utilities Division, one (1) copy of its latest annual report to stockholders.
- 12. Schedules supporting the revenue accounts and furnishing statistics should be so arranged as to effect a division in the operations as to those inside and outside the state.
- 13. Answers to all inquiries may be in even dollar figures, with cents omitted and with agreeing totals.
- 14. Each respondent should make its report in duplicate, retaining one copy for its files for reference, in case correspondence with regard to such report becomes necessary. For this reason, several copies of the accompanying forms are sent to each utility company concerned.

Give the name, title, office address, telephone number and e-mail address of the person to whom any correspondence concerning this report should be addressed:									
Name Julie Haney	Title Chief Financial Officer								
Address P O Box 1000, Salem, AR 72576									
Telephone Number 870-895-6291									
E-Mail jhaney@naeci.com									
Give the name, address, telephone number a	nd e-mail address of the resident agent:								
Name	Telephone Number								
Address									
E-Mail									

For the purpose of meeting the annual reporting requirements of the Arkansas Public Service Commission, the Electric Cooperatives will file the following forms annually:

- 1. Pages numbered "General 1-4" and COOP 5-20" provided herein by the Arkansas Public Service Commission.
- 2. Copies of pages 1 and 2 of RUS Form 7 by month for the calendar year being reported (for AECC file RUS Form 12).
- 3. Copies of pages 3 through 7, inclusive of RUS Form 7 as filed annually with RUS (for AECC file RUS Form 12).
- 4. A copy of Form 696, "Statement of Loan Account Transactions", by Quarter for the calendar year being reported (for AECC also file Form 697).
- 5. If your Cooperative also operates in other states, it is necessary that you also furnish a separate Part E (page 3), RUS Form 7, detailing only Arkansas utility plant information.
- 6. A copy of your Cooperative's latest Annual Report to Members.

### **IDENTITY OF RESPONDENT**

1.	Give the exact name by which respondent was known in law at the close of the year. Use the initial word "The" only when it is part of the name:										
	North Arkansas Electric Cooperative, Inc.										
2.	Give the location (including street and number) of (a) the main Arkansas business office of respondent at the close of the year, and (b) if respondent is a foreign corporation, the main business office if not in this state:										
	(a) (b) 225 South Main Street, Salem AR 72576										
3.	Indicate by an $\mathbf{x}$ in the proper space (a) the type of service rendered, and (b) the type of organization under which respondent was operating at the end of the year.										
	(a) (X) Electric, () Gas, () Water, () Telephone, () Other										
	(b) ( ) Proprietorship, ( ) Partnership, ( ) Joint Stock Association, ( X ) Corporation, ( ) Other (describe below):										
4.	If respondent is not a corporation, give (a) date of organization, and (b) name of the proprietor or the names of all partners, and the extent of their respective interest at the close of the year.										
	(a) N/A										
	(b)										
5.	If a corporation, indicate (a) in which state respondent is incorporated, (b) date of incorporation, and (c) designation of the general law under which respondent was incorporated, or, if under special charter, the date of passage of the act:										
	(a) Arkansas										
	(b) 3/29/1939										
	(c) Electric Cooperative Corporation Act										
6.	State whether or not respondent during the year conducted any part of its business within the State of Arkansas under a name or names other than that shown in response to inquiry No. 1 above, and, if so, give full particulars:										

7.	State whether respondent is a consolidated or merged company. If so, (a) give date and authority for each consolidation or merger, (b) name all constituent and merged companies, and (c) give like particulars as required of the respondent in inquiry No. 5 above:	
	(a) N/A	
	(b)	
	(c)	
8.	State whether respondent is a reorganized company. If so, give (a) name of original corporation, (b) date of reorganization, (c) reference to the laws under which it was reorganized and (d) state the occasion of the reorganization, whether because of foreclosure of mortgage or otherwise, giving full particulars.	
	(a) N/A	
	(b)	
	(c)	
	(d)	
9.	Was respondent subject to a receivership or other trust at any time during the year?  No. 15 so, state:	0
	(a) Name of receiver or trustee:	
	(b) Name of beneficiary or beneficiaries for whom trust was maintained:	
	(c) Purpose of the trust:	
	(d) Give (1) date of creation of receivership or other trust, and (2) date of acquisition of respondent:  (1) (2)	
10.	Did the respondent act in any of the capacities listed in Paragraph (a) below during the past year? N/A If so,	
	(a) Indicate the applicable one by an <b>X</b> in the proper space:	
	<ul><li>( ) Guarantor, ( ) Surety, ( ) Principalobligor to a surety contract,</li><li>( ) Principalobligor to a guaranty contract.</li></ul>	
	(b) Insert a statement showing the character, extent, and terms of the primary agreement or obligation, including (1) names of all parties involved, (2) extent of liability of respondent, whether contingent or actual, (3) extent of liabilities of the other parties, whether contingent or actual, and (4) security taken or offered by respondent.	

### **DIRECTORS AND COMPENSATION**

Give the name and office addresses of all directors at the close of the year, dates of beginning and expiration of terms, and total compensation (including payments and cost of other benefits, such as health insurance, etc. and excluding any reimbursements for business travel). Chairman (\*) and Secretary (\*\*) marked by asterisks.

Item	Name of Director	Office Address	Date of	f Term	Companation	
No.	Name of Director	Office Address	Beginning	End	Compensation	
1	Larry Goodwin	PO Box 1000, Salem AR 72576	6/1/15	6/1/20	\$46,172	
2	Dennis Wiles	PO Box 1000, Salem AR 72576	6/1/15	6/1/20	\$18,169	
3	Cameron Davis	PO Box 1000, Salem AR 72576	6/1/16	6/1/22	\$34,212	
4	Michael Dover *	PO Box 1000, Salem AR 72576	6/1/17	6/1/23	\$23,628	
5	Jasper Freeman	PO Box 1000, Salem AR 72576	6/1/16	6/1/22	\$41,883	
6	Jim Short	PO Box 1000, Salem AR 72576	6/1/16	6/1/21	\$36,308	
7	Mark Montgomery	PO Box 1000, Salem AR 72576	6/1/14	6/1/18	\$36,589	
8	Sonya Wiles	PO Box 1000, Salem AR 72576	6/1/15	6/1/19	\$41,621	
9	Beth Carter**	PO Box 1000, Salem AR 72576	6/1/14	6/1/18	\$35,699	

#### PRINCIPAL OFFICERS AND KEY MANAGEMENT PERSONNEL

Give the title of the principal officers, managers and key personnel, the names and office addresses of persons holding such positions at the close of the year, and the annual salary of each.

Item No.	Title	Name of person holding office at close of year	Office Address	Annual Salary
1	CEO	Mel Coleman	PO Box 1000 Salem, AR	\$289,546
2	Operations Manager	James Woody	PO Box 1000 Salem, AR	\$137,696
3	Manager of Engineering	Jason Strong	PO Box 1000 Salem, AR	\$137,345
4	Manager of Member Services	Leah Rouse	PO Box 1000 Salem, AR	\$120,197
5	Manager of Human Resources	Steve Hall	PO Box 1000 Salem, AR	\$139,032
6	Manager of IT	Jim Blackmon	PO Box 1000 Salem, AR	\$122,992
7	Manager of Finance & Accting	Julie Haney	PO Box 1000 Salem, AR	\$119,639
8	Manager of Human Resources	Lacey Johnson	PO Box 1000 Salem, AR	\$9,757
	TOTAL			\$ 1,076,204

	ELECTRIC OPERATING R	EVENUES AF	RKANSAS			
Acct. No.	Account	Average Number of Consumers	Number of Kilowatt Hours	Revenue		
	SALES OF ELECTRIC ENERGY	-				
440	Residential Sales	34,092	428,815,768	\$ 49,763,512		
441	Irrigation Sales					
442.1	Com'l & Ind (1000 kVA or less)	2,410	98,371,064	9,954,535		
442.2	Com'l & Ind (Over 1000 kVA)	8	100,889,303	7,609,703		
444	Public Street & highway lighting	19	989,006	165,604		
445	Other sales to public authorities	305	8,957,828	912,571		
446 447	Sales to railroads and railways Sales for resale					
44 <i>1</i> 448	Interdepartmental sales					
. 10	Total Electric Energy Sales	36,834	638,022,969	\$ 68,405,925		
	OTHER ELECTRIC REVENUES	Gross Revenue	Expenses	Net Revenue		
450	Customers' forfeited discounts and penalties			\$ -		
451	Miscellaneous service revenues	229,099		229,099		
453	Sale of water and water power		*			
454	Rent from electric property	887,359		887,359		
455	Interdepartmental rents	400,117		400,117		
456	Other electric revenue			-		
	Total Other Electric Revenues	1,516,575	-	\$ 1,516,575		
TOTAL	OPERATING REVENUESARKANSAS			69,922,500		
	ELECTRIC OPERATING		SYSTEM			
Acct. No.	Account	Average Number of Consumers	Number of Kilowatt Hours	Revenue		
	SALES OF ELECTRIC ENERGY					
440	Residential Sales	SAME		6		
441	Irrigation Sales					
442.1	Com'l & Ind (1000 kVA or less)		AS			
442.2	Com'l & Ind (Over 1000 kVA)			ARKANSAS		
444	Public Street & highway lighting		*			
445 446	Other sales to public authorities					
	Sales to railroads and railways					
	Salos for resale					
447	Sales for resale	1				
447	Interdepartmental sales			¢		
447	Interdepartmental sales Total Electric Energy Sales	Groce Payania	Evnences	\$ Not Boyonus		
447 448	Interdepartmental sales Total Electric Energy Sales OTHER ELECTRIC REVENUES	- Gross Revenue	- Expenses	Net Revenue		
447 448 450	Interdepartmental sales Total Electric Energy Sales OTHER ELECTRIC REVENUES Customers' forfeited discounts and penalties	- Gross Revenue	- Expenses			
440 447 448 450 451 453	Interdepartmental sales Total Electric Energy Sales OTHER ELECTRIC REVENUES	- Gross Revenue	- Expenses	Net Revenue		

\$

454

455

456

Rent from electric property

Total Other Electric Revenues
TOTAL OPERATING REVENUES--SYSTEM

Interdepartmental rents

Other electric revenue

	S	CHEDULE OF	CFC AN	D OTHER	R NOTE ISSUES	
Identification Number	Date Issued	Amount of Issue	Interest Rate	Maturity Date	Amount Outstanding At End of Year	Deferral Notes
9020 9021 9022001 9022002 9024003 9024004 9024005 9024006 9024007 9024008 9024010 9024010	09/14/87 02/28/92 04/17/98 02/04/99 10/26/16 10/26/16 10/26/16 10/26/16 10/26/16 10/26/16	\$2,836,000 \$3,923,158 \$4,000,000 \$2,142,000 \$1,647,125 \$1,590,888 \$1,638,218 \$1,689,214 \$1,743,110 \$1,122,393 \$1,118,559 \$1,155,693 \$331,187	6.55% 6.70% 7.00% 6.80% 2.85% 3.20% 3.35% 3.45% 3.55%	03/01/19 03/01/25 05/31/30 05/31/30 02/28/19 02/29/20 02/28/21 02/28/23 02/29/24 02/28/25 02/28/27	\$2,293,704 \$1,270,999 \$416,251 \$1,590,888 \$1,638,218 \$1,689,214 \$1,743,110 \$1,122,393 \$1,118,559	
Totals		\$24,937,545			\$15,842,919	
	Custo	omer Deposits				ount
Deleves Deriving	- 6 ) ( -		System	Arkansas		
Balance Beginning Credits:	g of Year		\$1,255,816 \$205,988			

(\$179,595)

1,282,209

\$6,211

\$

Debits: (Account Credited & Amount)

Indicate Amount of Interest Paid to Customers During the Calendar

Balance at End of Year.....

Year @ 0.3% Interest.

tern	n the spaces provided below please furnish brief descriptions of all construction projects associated with log- n debt (referenced by loan numbers or loan designations) shown on Notes page and/or all RUS loans, sified as follows:
A.	Construction projects active during calendar year currently being reported in association with with either previous long-term debt or new loans obtained during calendar year currently being reported.  SEE ATTACHED
B.	Projected construction projects in association with either previous long-term debt or new loans obtained during calendar year currently being reported.
,	

#### SUMMARY OF TOTAL LOAN FUNDS OF ALLOCATED BUDGET AVAILABLE

DATE	INV#	1	101-102	103	104	305-382	403	602	603	604	606	607	608	609	610	611	615	702	1104	TOTAL
JAN	969		80,762.14		11,922.49			42,546.49	7,884.86		55,231.57	13,748.15	1,421.14					21,969.43		235,486.27
FEB	970	(2.55)	56,368.94		2,493.81				17,390.83		153,599.55	10,167.41						4,137.40		244,155.39
MAR	971	1,898.63	73,244.86		2,949.96				5,029.40		145,581.61	32,158.45	4,859.88			15,509.93		13,670.09		294,902.81
APRIL	972		123,369.20	5,142.95	9,031.61			22,831.89			129,840.22	30,205.90						10,517.23		330,939.00
MAY	973		165,684.57	3,136.13	14,876.50	480,191.07		40,343.65			67,397.77	18,027.24	14,788.05					18,064.26		822,509.24
JUNE	974		139,616.61		20,142.99	268,364.11	77,413.97	18,294.16	24,453.92		102,673.94	45,597.26	1,046.08					12,508.21		710,111.25
JULY	975		82,530.53	10)	27,020.23			14,879.32			66,248.26	55,820.08	1,003.20					15,494.66		262,996.28
AUG	976		224,213.59		5,515.59	140,482.12		18,274.13	22,646.52		159,640.83	81,554.76	5,745.72					4,686.51		662,759.77
SEPT	977		145,190.55		8,290.37			25,897.83	8,948.68		81,520.86	34,190.14						10,352.38		314,390.81
OCT	978		127,641.05		1,691.44			45,456.09			48,841.18	23,975.01						20,150.38		267,755.15
NOV	979	3,304.21	234,742.18	6,495.00	18,121.18			18,094.04			41,962.95	61,447.20	4,083.48					18,854.51		407,104.75
DEC	980		137,323.85		9,687.52			33,945.72			36,406.04	50,078.64	105,070.50				69,304.26	13,695.04		455,511.57
																				-
TOTALS		5,200.29	1,590,688.07	14,774.08	131,743.69	889,037.30	77,413.97	280,563.32	86,354.21		1,088,944.78	456,970.24	138,018.05	-	-	15,509.93	69,304.26	164,100.10	-	5,008,622.29

### **OPERATING EXPENSES**

Note: If your Cooperative also operates in other states and allocates certain expenses to Arkansas operations, please explain allocation method(s) used for those expenses, e.g. % plant, number of customers, revenues, or other basis in space provided at bottom of report.

Account Number	Account	Total	ARKANSAS					
Number		System	Direct	Allocated	Total			
	POWER PRODUCTION EXPENSES							
	Steam Power Generation		4					
	Operation:				2			
500	Operation Supervision and Engineering	N			\$ -			
501	Fuel	0			-			
502	Steam Expenses	N			-			
503	Steam From Other Sources	E			×			
504	Steam Transferred - Credit				-			
505	Electric Expenses				-			
506	Miscellaneous Steam Power Expenses			22	-			
507	Rents				-			
	Total Operation	\$ -	\$ -	\$ -	\$ -			
	Maintenance:							
510	Maintenance Supervision and Engineering	N			\$ -			
511	Maintenance of Structures	0			-			
512	Maintenance of Boiler Plant	N			-			
513	Maintenance of Electric Plant	E			-			
514	Maintenance of Miscellaneous Steam Plant		1		-			
	Total Maintenance	\$ -	\$ -	\$ -	\$ -			
	Total Steam Power Generation	\$ -	\$ -	\$ -	\$ -			
	Nuclear Power Generation							
	Operation:							
517	Operation Supervision and Engineering	N		7	\$ -			
518	Nuclear Fuel Expense	Ö			-			
519	Coolants and Water	N			_			
520	Steam Expenses	Ë	5					
521	Steam From Other Sources	_						
522	Steam Transferred - Credit	1		1				
523	Electric Expenses				-			
524	Miscellaneous Nuclear Power Expenses	n <			_			
525	Rents				-			
	Total Operation	\$ -	\$ -	\$ -	\$ -			
	Maintenance:							
528	Maintenance Supervision and Engineering	N			\$ -			
529	Maintenance of Structures	0			-			
530	Maintenance of Reactor Plant Equipment	N						
531	Maintenance of Electric Plant	Ē			-			
532	Maintenance of Miscellaneous Nuclear Plant	_			-			
	Total Maintenance	\$ -	\$ -	\$ -	\$ -			
	Total Nuclear Power Generation	\$ -	\$ -	\$ -	\$ -			

	OPERATING	<b>EXPENS</b>	ES		
Account	Account	Total	-	ARKANSAS	
Number	Account	System	Direct	Allocated	Total
	Hydraulic Power Generation				
	Operation:				
535	Operation Supervision and Engineering	N			\$ -
536	Water for Power	0			-
537	Hydraulic Expenses	N			-
538	Electric Expenses	Е			-
539 540	Miscellaneous Hydraulic Power Expenses Rents				_
340	Total Operation	\$ -	\$ -	\$ -	\$ -
	Maintenance:	Ψ	Ψ	Ψ	Ψ
541	Maintenance Supervision and Engineering	N			\$ -
542	Maintenance of Structures	o			_
543	Maint. of Reservoirs, Dams & Waterways	N			-
544	Maintenance of Electric Plant	Ē			-
545	Maintenance of Misc. Hydraulic Plant				-
	Total Maintenance	\$ -	\$ -	\$ -	\$ -
	Total Hydraulic Power Generation	\$ -	\$ -	\$ -	\$ -
	•				
	Other Power Generation	l			
	Operation:				
546	Operation Supervision and Engineering	N			\$ -
547	Fuel	0			
548	Generation Expenses	N			-
549	Misc. Other Power Generation Expenses	Е			
550	Rents			<u> </u>	-
	Total Operation	\$ -	\$ -	\$ -	\$ -
	Maintenance:				Φ.
551	Maintenance Supervision and Engineering	N			\$ -
552	Maintenance of Structures	0			
553 554	Maint. of Generation and Electric Plant Maint. of Misc. Other Power Gen. Plant	N E			1
554	Total Maintenance	\$ -	\$ -	\$ -	\$ -
	Total Maintenance Total Other Power Generation	\$ -	\$ -	\$ -	\$ -
	Total Other Fower Generation	Φ -	<b>3</b>	Ψ	Ψ
	Other Power Supply Expenses		1		
555	Purchased Power		\$ 34,908,894		\$34,908,894
556	System Control and Load Dispatching		,		
557	Other Expenses				
	Total Other Power Supply Expenses	\$ -	\$ 34,908,894	\$ -	\$34,908,894
	TOTAL POWER PRODUCTION EXPENSES	\$ -	\$ 34,908,894	\$ -	\$34,908,894

	OPERATING	EXPENS	ES	<b>3</b>		
Account	Account	Total		,	RKANSAS	
Number	Account	System		Direct	Allocated	Total
560 561	TRANSMISSION EXPENSES     Operation:     Operation Supervision and Engineering     Load Dispatching	All Arkansas				\$ -
562 563 564 565 566	Station Expenses Overhead Line Expenses Underground Line Expenses Transmission of Electricity by Others Miscellaneous Transmission Expenses	,	\$	5,430 47,956		5,430 47,956 - - -
567	Rents Total Operation	\$ -	\$	53,386	\$ -	53,386
568 569 570 571 572 573	Maintenance: Maintenance Supervision and Engineering Maintenance of Structures Maint. of Station Equipment Maintenance of Overhead Lines Maintenance of Underground Lines Maintenance of Misc. Transmission Plant		\$ \$	1,820 8,288		- 1,820 8,288 - -
	Total Maintenance	\$ -	\$	10,108	\$ -	\$ 10,108
	TOTAL TRANSMISSION EXPENSES	\$ -	\$	63,494	\$ -	\$ 63,494
580 581 582 583 584 585 586 587 588 588	3. DISTRIBUTION EXPENSES Operation: Operation Supervision and Engineering Load Dispatching Station Expenses Overhead Line Expenses Underground Line Expenses Street Lighting and Signal System Expenses Meter Expenses Customer Installations Expenses Miscellaneous Distribution Expenses Rents Total Operation	\$ -	\$ \$\$\$\$\$\$\$	278,678 177,707 2,459,789 228,492 2,091 414,285 99,447 266,617	\$ -	\$ 278,678 - 177,707 2,459,789 228,492 2,091 414,285 99,447 266,617
590 591 592 593 594 595 596 597 598	Maintenance: Maintenance Supervision and Engineering Maintenance of Structures Maint. of Station Equipment Maintenance of Overhead Lines Maintenance of Underground Lines Maintenance of Line Transformers Maint. of street Lighting and Signal System Maintenance of Meters Maintenance of Misc. Distribution Plant Total Maintenance	\$ -	• • • • • • • • •	628,553 312,432 4,956,121 176,708 302,534 69,848 128,195 419,858 6,994,249	\$ -	\$ 628,553 \$ 628,553 - 312,432 4,956,121 176,708 302,534 69,848 128,195 419,858 \$ 6,994,249
	The state of the s					
	TOTAL DISTRIBUTION EXPENSES	\$ -	\$	10,921,355	\$ -	\$10,921,355

	OPERATING	EXPENS	ES	<b>3</b>	NOVEMBER DE L'ANDRE DE	
Account	A1	Total	ARKANSAS			
Number	Account	System		Direct	Allocated	Total
901 902 903 904 905	4. CUSTOMER ACCOUNTS EXPENSES Supervision Meter Reading Expenses Customer Records and Collection Expenses Uncollectible Accounts Misc. Customer Accounts Expenses	ALL ARK- ANSAS	\$ \$ \$ \$ \$	181,512 46,409 2,510,550 25,545 24,275	,	\$ 181,512 46,409 2,510,550 25,545 24,275
	TOTAL CUSTOMER ACCTS EXPENSES	\$ -	\$	2,788,291	\$ -	\$ 2,788,291
907 908 909 910	5. CUSTOMER SERVICE & INFO EXPENSES Supervision Customer Assistance Expenses Informational & Instructional Advertising Exp Misc. Customer Service & Informational Exp		\$ \$ \$ \$	151,115 188,047 99,845 218,076		\$ 151,115 188,047 99,845 218,076
	TOTAL CUST SERV & INFO EXPENSES	\$ -	\$	657,083	\$ -	\$ 657,083
911 912 913 914 915	6. SALES EXPENSES Supervision Demonstrating & Selling Expenses Advertising Expenses Revenues from Mercandising, Jobbing, and Contract Work (Cr.) Costs & Expenses of Merchandising, Jobbing and Contract Work	NONE				\$ -
916	Miscellaneous Sales Expenses		L		-	-
	TOTAL SALES EXPENSES	\$ -	\$	-	\$ -	\$ -
920 921 922 923 924 925 926 927 928 929 930	7. ADMINISTRATIVE & GENERAL EXPENSES Operation: Administrative and General Salaries Office Supplies and Expenses Administrative Expenses Transferred (Cr.) Outside Services Employed Property Insurance Injuries and Damages Employee Pensions and Benefits Franchise Requirements Regulatory Commission Expenses Duplicate Charges (Cr.) Miscellaneous General Expenses Total Operation	\$ -	\$\$ \$ \$\$\$\$	1,678,750 183,878 158,980 119,962 (65,437) 2,013,448 4,089,581	\$ -	\$ 1,678,750 183,878 - 158,980 - - - - 119,962 (65,437) 2,013,448 \$ 4,089,581
935	Maintenance: Maintenance of General Plant		\$	481,296	*	481,296
	TOTAL ADM & GENERAL EXPENSES	\$ -	\$	4,570,877	\$ -	\$ 4,570,877

	OPERATING EXPENSES					
Account	Account	Total	ARKANSAS			
Number	Account	System		Direct	Allocated	Total
	8. DEPRECIATION & AMORTIZATION EXP					
	Depreciation:	ALL				\$ -
403.1	Depr. Exp Steam Production Plant	ARKANSAS	3			-
403.2	Depr. Exp Nuclear Production Plant					-
403.3	Depr. Exp Hydraulic Production Plant					-
403.4	Depr. Exp Other Production Plant					
403.5	Depr. Exp Transmission Plant	1	\$	306,439		306,439
403.6	Depr. Exp Distribution Plant		\$	5,973,888		5,973,888
403.7	Depr. Exp General Plant		\$	865,538		865,538
	Total Depreciation Expense	\$ -	\$	7,145,865	\$ -	\$ 7,145,865
	Amortization:			1		
404	Amort. of Limited-Term Electric Plant	1				\$ -
405	Amort. of Other Electric Plant					-
406	Amort. of Electric Plant Acquisition Adjs.					-
407	Amort. of Property Losses		_			-
	Total Amortization	\$ -	\$	-	\$ -	\$ -
	TOTAL DEPR. & AMORTIZATION EXPS.	\$ -	\$	7,145,865	\$ -	\$ 7,145,865
	TOTAL OPERATING EXPENSES					
	(EXCLUDING TAXES & INTEREST)	\$ -	\$	61,055,859	\$ -	\$61,055,859

<b>Explain Allocation</b>	Methods	used:
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Explain any unusual items included above:

Name of Cooperative North Arkansas Electric

Time Period

01/01/19 to 12/31/23

# FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

 Provide the following information relating to generating plants, both existing and proposed, (and associated fuel supply and other facilities) with a capacity of 50 MW or more to be used to supply system demands during the next five (5) calendar years:

(a & b)		ate	Plan	(e) Plant Ownership		
Name & Location of Plant	(c) Const. Beg.	(d) Plant in Service Date	% Owned	Other Owners (if Applicable)		
NONE ,		2				
				-		
		8				
				4		
		s				
		a				

Name of Cooperative North Arkansas Electric Co

Time Period 01/01/19 to 12/31.

# FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

1. Continued

(f)	(g)	(h)	(i)	(j)	(k)	(1)
Plant Capacity (MW)	% Plant Capacity Available to Meet Firm Demands	Plant Type	Fuel Type	Net Heat Rate	Cost of Plant	Plant Cost Per KW Capacity
						e e
e						
	,			,		
	,					,
	e e	90				

Name of Cooperative North Arkansas Electric Cooperative,

Time Period 01/01/19 to 12/31/20

## FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

2. Provide the following information relating to electric transmission lines (and associated facilities including substations) of a design voltage of 100 KV or more extending more than 10 miles and /or of 170 KV or more extending 1 mile to be used to supply system demands during the next two (2) calendar years:

(a)	(b)	(c)	(d)	(e)	(k)		bstations
Line Size	Line Distance	Route of Line	Purpose of Line	Cost of Line	Cost of Plant	(f) Number	(g) Location
NONE							
					1		-
					,		
				,			
z							
							,
	,						
						r	

Name of Cooperative North Arkansas Electric Coopera Time Period01/01/19 to 12/31/20							
FUTUR	FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 ELECTRIC UTILITIES						
2. Continued							
(h)	(i)		Line Ownership				
Date Const.	Date to be		(j)				
Began/Begins	Placed in Service	% Owned	Other Owners (if applicable)				
			s.				
			,				
			4				
			2 <sup>2</sup> 2				
		1					
	,						

Name of Cooperative North Arkansas Electric Cooper

Time Period 01/01/19 to 12/31/20

# FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

3. Provide by consumer classes (include residential or domestic sales, commercial sales, industrial sales, public street and highway lighting sales, other sales to public authorities, sales or resale, interdepartmental sales) forecasts of the following for the next two (2) calendar years:

	(a)	(b)	(c)	(d)	(e)
Year	Customer Class	Avg. No. of Customers	Sales Kwh	System Peak Demand (kw)	Non-Coincidental Peak Demand (kw)
2019	Residential & Public Bldgs Small Commercial Large Commercial Other	32,092 2,203 8 320	405,523,394 92,853,958 103,450,169 10,138,386		
	Total	34,623	611,965,907	143,172	149,903
2020	Residential & Public Bldgs Small Commercial Large Commercial Other	32,412 2,223 8 318	411,360,163 93,311,654 105,265,247 10,153,748		
	Total	34,961	620,090,812	145,073	152,770

Name of Cooperative North Arkansas Electric Cooperati Time Period 01/01/19 to 12/31/20

# FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

3. Continued

(f)	(g)	(h)
Average Annual Load factor (Based on System Peak Demand)	Average Annual Load factor (Based on Non-Coincidental Peak Demand)	% Line Losses
49	47	7.32%
		,
49	46	7.32%
v s		

Name of Cooperative North Arkansas Electric Coopera

Time Period )1/01/19 to 12/31/20

# FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 -- ELECTRIC UTILITIES --

4. Provide forecasts of the following for the next two (2) calendar years in kilowatts (beginning January 1):

	(a)	(b)	(c)
Year	System Peak Demand	Power Sources to Meet System Peak Demand <sup>1</sup>	Reserves (Average System & at System Peak)
2019	143,172	Ark Elec Coop Corp	
2020	145,073	Ark Elec Coop Corp	
8 °	,		Note: Generation capacity reserve should be supplied by AECC for accuracy.
	,	, '	

<sup>&</sup>lt;sup>1</sup> To include self-owned generating capability identified by plant, firm and non-firm purchases identified by contract.

)	Name of Cooperative North Arkansas Electric Coopera Time Period 01/01/19 to 12/31/20
	FUTURE SALES, LOADS, & RESOURCES PER DOCKET NO. U-2897 ELECTRIC UTILITIES
5.	Describe methodology used in forecasts in sufficient detail to allow replication by a third party. Include graphs and formulae if appropriate.
	Reference Number 3 a - h. N/A
	Reference Number 4a and 4c.
	Forecast for Section 3 and 4 was prepared by using the most recent Power Requirement Study provided by Arkansas Electric Cooperative Corporation and approved by RUS. Information provided used the Power Requirement Study midrange estimates, assumed System Demand for normal weather and the Non-Coincidental Demand is for severe weather.
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js.	

### **CHECK LIST**

Company Name North Arkansas Electric Cooperative, Inc.

Instructions: In the spaces provided, please enter the appropriate amounts from the Annual Report to the APSC and the year-end RUS Form 7. Any differences should be fully explained. Any differences between ending figures from last year's annual report and beginning balances in this year's annual report should be fully explained.

Description		Annual Report Amount	RUS Form 7 Amount	Difference
Total Operating Revenue - System	T	69922500	69922500	
Operating Expenses - System		61055859	61055859	
		01033039	01033039	
(Excluding Taxes and Interest)				
Total Power Production Expense	1	34908894	34908894	
Total Transmission Expense	1	63494	63494	
Total Distribution - Operation Expense	1	3927106	3927106	
Total Distribution - Maintenance Expense	1	6994249	6994249	
Total Customer Accounts Expense	1	2788291	2788291	
Total Customer Service and Informational Expense	1	657083	657083	
Total Sales Expense				
Total Administrative and General Expense	\$	4,570,877	4570877	
Total Depreciation and Amortization Expense		7145865	7145865	

## STATEMENT OF ACCURACY

I do hereby state that the amounts contained in this report are true and accurate, schedules have been cross-referenced by use of the attached check list, and that the accuracy of all totals has been verified by me or under my supervision. Should I or anyone under my supervision become aware of any error in or omission from this report, I will take steps to notify the Arkansas Public Service Commission of such error or omission and provide corrected schedules as soon as possible.

President/General Manager

## COMPANY CONTACTS

Company Information				
Company Name	North Arkansas Electric Cooperative, Inc.			
dba				
Official Mailing Address	PO Box 1000 Salem, AR 72576			
Mailing Address for APSC Annual Assessment Invoice	PO Box 1000 Salem, AR 72576			

AREA	PERSON TO CONTACT	PHONE #	FAX#	E-MAIL
Annual Report	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
APSC Annual Assessment	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
Fuel Adjustment Report	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
Cost of Debt Report	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
Tariffs	Mel Coleman	870-895-6217	870-895-6241	mcoleman@naeci.com
Accounting	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
Rates	Mel Coleman	870-895-6217	870-895-6279	mcoleman@naeci.com
Engineering	Jason Strong	870-895-6253	870-895-6254	jstrong@naeci.com
Finance	Mel Coleman	870-895-6217	870-895-6241	mcoleman@naeci.com
Income Taxes	N/A			
Property Taxes	Julie Haney	870-895-6291	870-895-6279	jhaney@naeci.com
Gas Supply	N/A			
Legal	Mel Coleman	870-895-6217	870-895-6241	mcoleman@naeci.com
Data Processing	Jim Blackmon	870-895-6238	870-895-6279	jblackmon@naeci.com

Please list the number of utility employees located in Arkansas	
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# PRINTING INSTRUCTIONS Electric Cooperatives

In order for the page numbers in the Excel file to print properly, group select to open all of the General worksheets together and print all together, then ungroup the General sheets. Group and print all of the industry specific pages together, then ungroup. Group and print all of the remaining pages together, then ungroup. (Before entering any data, be sure that the worksheets have all been ungrouped.)

Assemble and bind the completed report in sequence presented in the file (shown below).

Sequence	Sheet Name	Page No.
1	Cover Sheet	
2	Letter of Transmittal	
3	General Instructions	General 1
4	Report Contact	
5	Filing Instructions	
6	Identity	General 2-3
7	D&O	General 4
8	Revenues	Coop 5
9	CFC Notes	Coop 6
10	Construction Projects	Coop 7
11	Expenses	Coop 8-12
12	Future Sales, Load and Resources	Coop 13-20
13	Check List	
14	Statement of Accuracy	
15	Company Contacts	
	Printing Instructions	